

PICKERING WILLIAMS & MAGEE

TAX PREP AND FINANCIAL CONSULTANTS

+ 888 508 0627

www.pwmtaxprep.com

consult@pwmtaxprep.com

230 Goodman Road E ste.03,MS

Southaven

JOB DESCRIPTION



Are you a positive, outgoing person looking for a career in a thriving industry with strong potential for earning and advancement? Join our team of consultants!

REQUIRED SKILLS

This Sales Consultant (SC) is responsible for selling a full range of accounting/tax products and services to our clients in a professional and customer friendly approach. The ideal candidate must have the ability to multitask and provide an excellent client experience in all interactions. This person should demonstrate exceptional client service, sales skills, and problem solving skills. In addition, the SC must be a highly motivated individual who is eager and ready to accept additional responsibilities when needed.

QUALIFICATIONS

To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. The requirements listed below are representative of the knowledge, skill, and/or ability required.

ESSENTIAL DUTIES AND RESPONSIBILITIES

- Providing timely responses to the general inquiries of upper management.
- Conducting administrative duties in a timely and efficient manner as requested.
- Remain compliant to company sponsored policies and procedures.
- Ability to connect quickly and effectively with clients in order to increase comfort levels in all sales and service interactions.
- Skilled at conducting needs assessments with clients in a manner that provides the proper information in order to make solid recommendations based upon their needs.
- Skilled at conducting client contact programs with the purpose of building long term relationships that increase our business opportunities.
- Responsible for keeping up to date on all promotions, pricing, and updates that are provided to our sales teams on a daily basis.
- Self-motivated, positive, and a team player with strong interpersonal skills.
- Other duties may be assigned.

EDUCATION AND/OR EXPERIENCE

- Excellent verbal, written, and presentation communication skills.
- Ability to meet deadlines, prioritize, multi-task, and cope well with frequent change.
- Minimum of one year of retail sales experience.

PRO & PERSONAL SKILLS

Creative / Innovate / Serious / Team work / Microsoft / Office / Detailed / Efficient

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JOB LOCATION

- Southaven, Mississippi, Chicago, Illinois, United States

POSITION TYPE

- Contract

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WHO IS PICKERING WILLIAMS & MAGEE

Pickering Williams & Magee is an accounting consulting firm specialized to prepare, reconcile, analyze, interpret, store and communicate the implications of various financial statements. We work closely with clients to identify sources of financial data and create success pathways for clients to meet their financial obligations. We are dedicated to immersing the development and implementation for our clients, while maintaining financial control procedures.

Pickering Williams & Magee offers specialize, accurate and relevant financial advice for our clients, while developing modern accounting systems. In order to do this, we first analyze the business model and industry structure of each of our clients independently, to anticipate future changes in accounting practices, to then convert our findings into a project, develop the system, test it, fix any loopholes, and hand it over upon completion. We term this “inception, completion, support,” all while becoming an extension of each business.

WHY WORK WITH US

We're a fast-growing, well-funded young startup. Come prove yourself and take on as much responsibility as you can handle. The opportunity to earn residual income at our company through sales and performance is absolutely superb.

APPLY NOW

Send Resume to consult@pwmtaxprep.com



COMPENSATION

NO BASE / Performance / Residual / Monthly

★★★★★ ★★★★★ ★★★★★ ★★★★★ ★★★★★